



General Meeting Minutes – January 2023

**Meeting Held on January 19, 2023 at Mediterranean Shipping Co. New York, NY
and via Teleconference (Microsoft Teams)**

Officers

Kevin Danko	President - Outgoing
Steve Carbery	President - Incoming
Anmarie Bhola	1 st Vice President - Outgoing
Greg Tuthill	1 st Vice President - Incoming
Leo Imperial	2 nd Vice President
Tyler Reszoly	Secretary
Sam Reilly	Treasurer
Tim Ireland	Asst Treasurer

Board Members

Bridget Cooney	Ted Mason
Mike Trotta	Vic Corso
Seth Lucas	Richard McClain
Peter Bermont	Vinod Melwani

Past MCAA Presidents

John Valvo	Past President - 2020
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MCAA Staff

Maggy Giunco	Interim Executive Director
Don Gale	MCAA Editor

College Staff

Douglas Hasbrouck	VP of Development
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Chapter Presidents

Art Sulzer (Del Val)	Carl Hausheer (Chapter Ambassador)
Dennis Brennan (Southern California)	Jim Yahner (long Island, NY)
Jamie McNamara (New Jersey)	Doug Buell (Western, NY)
Zhen Shao (ConEd)	

January 2023 Meeting Minutes

1803: Roll call

1805: Call to Order

- Approval of the December Meeting Minutes
 - Motion put forth – **Motion carried, all in favor**, motion carries

1807: Election Results

Below are the election results for 2023. The election results were sent out via SurveyMonkey to ensure that we had a quorum and it passed.

- President - Steve Carbery
- 1st Vice President - Greg Tuthill
- 2nd Vice President - Leo Imperial
- Secretary - Tyler Reszoly
- Treasurer - Sam Reilly
- Asst Treasurer - Tim Ireland
- Board Member – Mike Trotta
- Board Member – Ted Mason
- Board Member – Vinod Melwani

Ryan Modruson, a current board member has decided to step down. Peter Bermont was the runner up in the election.

- **1810:** Motion put forth to appoint Peter Bermont to the seat of Ryan Modruson, it is a fill in spot so Pete's term will be up in 2 years, instead of 3 – **Motion carried, all in favor**, motion carries

1812: Change of Command

Turnover of the new Board Member and Officers, Steve welcomes all. Steve presented an

- Introductions
- Current State of the MCAA
 - New leadership
 - MCAA staff
 - Database
 - Accounting
 - Website & social media
 - Events including the upcoming dinner
- Desired State
 - Divide and conquer - ownership for a piece from every Board Member
 - Key focus areas
 - Membership
 - Outreach/social media

- Scholarship
- Events
- Finance & operations
- Review the existing committee list. More work to do on this finalizing the list
- Chapters – discussed the need to expand Chapters to grow membership

1828: Treasurer’s Report – Sam Reilly

- Budget (information through December 31, 2022) – still finalizing the EOY numbers
 - \$33,537.11 YTD Gross Income
 - Net income YTD – (\$95,162.87)
- Budget highlights
 - Dues - \$1,480 for October
 - Dues - \$520 for November
 - Dues - \$11,840 for December
 - \$27,700 received YTD **2021 \$51,795** **2020 \$57,830**
 - Under 2022 budgeted number - \$70,000
 - Underway Fund - \$26,799.89 (YTD)
 - June Golf - \$14,821.16 – (waiting on another \$25k)*
 - Annual Alumni Dinner - \$4,350.87
 - Ancient Mariner - \$(1,040.86)
 - Total Revenue from Events: \$34,998.77 (net)
- Funds January 1, 2022 - \$12,926,718.19
 - December 31, 2022 – \$10,339,794.61 (-20.01% includes net flows) / -18.59% asset appreciation
- Need accountability from the Board for events. Discussed the need to evaluate the pricing of the events and increase sponsorships.
- Kevin Danko to send the updated list of all committees to Steve.
- Saira has been added to the Chase account. Reminded the group that the donor recognition letters need to go out. Received \$351K from the estate of a deceased alumni which was wired to FTI this week.
- SST Appeal 2023 \$47,235.82

1849: Report from the College – Doug Hasbrouck

- The Admiral sends his regrets, he cannot attend this week because he is hosting a dinner for the Student Government Association, plans to be on next months meeting.
- The college has been undergoing a cyber-attack this past week impacting the onsite services for the faculty and staff, not the database.
- June 12 to August 18th is the current plan for SST
- Next week starting a lobbying effort for a \$2 million from the State of New York. Next week he will ask the Alumni and Parents to start writing letters via an appeal.
- The Admiral will be in Baltimore on March 28th, going to work with Carl about an event there.
- The school is issuing alumni library cards for alumni who want to use the library on campus.

- Admiral requests that during the upcoming Alumni Awards dinner, we refer to the Cadets as Students as 40% of the new students are not Cadets.

1855: Distinguished Alumni Awards Dinner – Steve Carbery

- Approximately 230 seats sold for the event currently, 200 seats are the minimum for Tribeca 360
- Encouraging all Board members and Officers to attend the event
- Honors medals, engraving is being finalized now, on track
- Steve is working on finalizing the 'run of show'

1905: Proposed by-law changes – Leo Imperial

- Nothing to report, will bring back up in February
- Currently, dues are on a 12-month January-December basis which will continue until further notice

1915: Database Status – Maggy Giunco

- Challenges in different payment structures, large number of duplicates
- Working to identify resources who can help with continuing to clean-up the database
- Continuing to identify the end goal/what the use case of the database will be for members. Mentioned creating a database committee.

1923: Committees

- **Events Committee;** Leo Imperial
 - Spring Networking, New Alumni night, June golf...
 - Expectation of Board members to be involved in at least 2 events per year
 - Need to get the 2023 events list of the website
 - No firm date for the ship arrival to the College, the Admiral is planning on having an open house when the ship arrived, if feasible
 - If that does not work out, the christening is set to coincide with the Admirals dinner
- **Magazine Committee;** Ted Mason; Discussing a publication schedule for the next release of the magazine.
 - Annual report issue – one was not issued in 2021, Kevin said that the data for the donor list is holding us back. Kevin will be leading this. This will not be officially part of the magazine committee, but Don will assist with editing.
- **Membership Committee;** Seth Lucas; Nothing to report – Seth will meet with Art.
- **Public Relations;** Rick McClain; Want to create a PR schedule based on the 2023 events schedule to develop some creative posts.
 - Looking to explore LinkedIn to increase engagement
 - Please send any candidates to Rick for the spotlight series. John said for everyone to send one name to Rick.
 - Post of the election results
 - Need website updates

- **Scholarship Committee;** John Valvo; We currently have \$440k available for scholarship fund. Recommending to donate \$512,000 to scholarships to SST 2023. Scholarship applications close at the end of next week.
 - 2015 - Motion to accept the \$512,000 SST Scholarship amount. **Motion carried, all in favor,** motion carries
 - Discussed table to table donation options for the upcoming dinner in January
 - Email John if you would like to assist with the reading and grading of the applications.
 - Scholarships committee needs to work with the PR Committee for fund raising posts.
- **Audit Committee;** Sam Reilly & John Valvo; Kamal who is the bookkeeper requested to raise his monthly rate from \$2,000 to \$2,500 per month.
 - The audit has been completed. Our new auditors for 2022 brought everything back to standards to give the MCAA a 'qualified' financial statement. We are very close to receiving the qualified evaluation for 2022, a few more documents are pending.
 - Discussed that the MOU has expired, we are pending the new version, **need to establish an MOU review Committee**

2024: Chapters Update

- Jaime McNamara (New Jersey) – had a joint event with Kings Point in December. Got a Facebook page for the chapter, discussing an event to occur in February.
- Art Sulzer (Del Val) – The Chapter has the 13th annual all Academy holiday party in December, breaking the record for number of attendees, 90 total. Took the opportunity to conduct a survey, with 30 responses regarding dues and donations. Working with the Port of Philadelphia Maritime Association for 6 \$2,500 scholarships this year. Next event is a March dinner and tour of the Training ship.
- Zhen Shao (ConEd) – Nothing to report
- Dennis (SoCla) – Nothing to report
- Doug Buell (Western, NY) – Nothing to report

2033: Unfinished Business

- Our consultants Maggie and Saira, what are they contracted for? They are both working as a type of per diem contract, which should have been ratified by the board. **Need to get the contract** in the hands of the board.
 - Need a search committee for a new Director
- Amazon Smile is doing away with the Smile program

2038: New Business

- Nothing to note

2042: Motion to adjourn meeting

2043: Motion carried. January 2023 meeting concluded.

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